# MEDIA KIT / FREQUENTLY ASKED QUESTIONS



#### What is EnergyBin?

EnergyBin is a wholesale solar B2B exchange for solar companies to buy and sell new, used, excess, refurbished and hard-to-find solar panels, inverters, racking, batteries and more at 20-70% below cost.

#### How does EnergyBin work?

EnergyBin connects solar companies across the supply chain in one centralized platform where buyers and sellers of solar equipment negotiate deals and share market intelligence on pricing, supply and demand.

#### Why should I join EnergyBin?

EnergyBin provides one centralized network of solar companies across the supply chain for you to buy and sell solar equipment at or below wholesale solar prices. Whether you are looking for bulk deals or trying to locate a hard-to-find replacement part, you save time and money as you easily access the network.

#### How are solar equipment warranties covered?

Warranty information is clearly stated by the seller of the solar equipment.

#### Does EnergyBin handle transactions?

No, EnergyBin does not handle the purchase/sales transaction. We provide the platform for the listing, RFQ, and other communication to list inventory and facilitate a transaction, but the transaction itself takes place between the buyer and seller of the product(s).

#### Does EnergyBin charge a transaction fee?

No, EnergyBin does not assess a transaction fee. Purchasing terms are agreed upon solely between the buyer and seller.

#### What can I list for sale on EnergyBin?

You can list any solar equipment for sale, including wholesale solar panels, inverters, micro-inverters, racking, trackers, BOS systems, energy monitoring systems, storage batteries and more – basically, anything that has to do with residential, commercial, agricultural, industrial, and small-scale utility solar arrays.

#### What is the criteria to be an EnergyBin member?

You must be a verified solar company that meets these qualifications:

- Conduct business in the solar industry
- Provide references from companies you do business with in the industry
- Provide your business registration information
- Complete a live interview with one of our business account managers
- Active, professional website, with domain specific email addresses (preferred)

## How do I handle uploading inventory on **EnergyBin and keeping it updated?**

You have several options for uploading inventory and keeping it updated. Your business account manager will work with you to upload your inventory list.

### What happens if I purchase solar equipment from another EnergyBin member who doesn't deliver it or sends me the wrong product?

We suggest you first contact the seller to rectify the situation. If you are not able to arrive at a satisfactory outcome, please contact your EnergyBin account manager. Our Ethics Committee will investigate the situation and help to seek a resolution.

#### Does EnergyBin offer a trial package?

YES! To try EnergyBin for free, request a demo at www.EnergyBin.com

# **CONTACT US!**



Email: Sales@EnergyBin.com



Toll Free: (800) 610-3579



Website: www.EnergyBin.com

